

# ALAN D. WALLACE

*Attorney at Law - Real Estate Broker - D.R.E. Master Instructor*

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## **EXPERT WITNESS & LITIGATION CONSULTANT**

### *Specializing In*

- Real Estate Licensee Duties
- Disclosure Issues – Buyer/Seller
- Mortgage Brokerage Law
- Standards of Care
- Agency Obligations
- Real Estate Malpractice
- Residential & Commercial Transactions

### *Credential Summary*

- Broker:** Involved in and supervised more than 7,500 Real Estate transactions for major California based real estate companies.
- General Counsel:** Legal advisor for two of the nation's largest real estate companies.
- Outside General Counsel:** Heritage Escrow Company (formerly Spring Mountain Escrow Corporation), the state's largest independent escrow company.
- Six (6) Re/Max offices of approximately five hundred (500) agents.
- Three (3) Keller-Williams offices in Southern California.
- Hotline Attorney:** Supervising Senior Counsel at California Association of Realtors. (CAR)
- Department of Real Estate (DRE) Master Instructor:** Author/Master Instructor, Department of Real Estate Disclosure Course setting forth statewide standard of care.
- Related Experience:** Adjunct Professor, Loyola Law School  
Professor, University of West Los Angeles, Paralegal Program  
Instructor, UCLA Extension, Attorney Asst. Training Program  
Adjunct Professor, UCLA School of Law

Judge Pro Tem, Los Angeles Superior Court  
Instructor, UCLA Extension: Business Law  
Served as Arbitrator, Mediator, Mortgage Broker: Owner CIE  
Funding; 1995-1998, Instructor, DRE Class: Mortgage Loan  
Practice

**Publications:** Los Angeles Daily Journal  
Los Angeles County Real Property Journal  
California Real Estate Magazine  
California Daily Commerce  
California Lawyer  
Amicus Briefs

**Admissions:** State Bar of California, 1983  
California Real Estate Broker's License, 1988

## **EXPERIENCE**

**Senior Partner/Owner** of Wallace and Associates, a law firm, brokerage firm, litigation consulting firm and expert witness firm specializing in real estate issues.

**Expert Witness, Litigation and Transactional Consultant** for large law firms and major real estate brokerage firms. (1989 - Present)

- Expanded client list attached.

**Senior Vice President, General Counsel, and Corporate Secretary** for KENNEDY-WILSON, INC., the largest national real estate company specializing in auction marketing programs. (1990 - 1995)

- Involved in and supervised all real estate sales transactions.
- Managed legal department and all real estate and corporate legal matters, including employment, ERISA, copyright infringement, licensing and franchise issues.
- Developed and administered securities law compliance programs.
- Monitored and managed all litigation matters.

**Vice President and Designated Broker** for PACIFIC SUNBELT MORTGAGE CORPORATION, a large mortgage company in Orange County. (1993 - 1995)

- Supervised, reviewed and handled hundreds of mortgage transactions.
- Ensured compliance with legal obligations, standard of care, and DRE rules.

**Vice President, General Counsel, and Designated Broker** for GLICKMAN REALTY, INC., one of Southern California's largest real estate companies. (1989 - 1990)

- Reviewed and supervised all real estate transactions to ensure compliance with law and DRE regulations and guidelines.
- Managed legal department and all corporate legal matters.

- Supervised legal aspects of all residential and commercial activities.
- Monitored and managed all litigation matters.

**Supervising Senior Counsel** for the CALIFORNIA ASSOCIATION OF REALTORS, the largest trade association in the United States. (1984 - 1989)

- Advised real estate brokers and salespeople on real estate issues, including breach of contract, commission disputes, licensing, disclosure, fiduciary obligations, and standards of care.
- Wrote articles detailing required standard of care on various real estate matters.
- Supervised seven (7) attorneys in Legal Department.

**Director of Professional Development**, FRED SANDS REALTORS. Helped institute Legal Training and Litigation Prevention Programs. (1990)

### **ACADEMIC APPOINTMENTS**

**Faculty**, CONTINUING EDUCATION OF THE BAR. (1996 - Present)

**Adjunct Professor of Law**, LOYOLA LAW SCHOOL (2006-Present)

**Professor of Law**, UNIVERSITY OF WEST LA PARALEGAL PROGRAM. (1991 - 1997)

**Instructor**, UCLA EXTENSION, Attorney Assistant Training Program. (1994 - Present)

**Instructor**, UCLA EXTENSION: BUSINESS LAW (2012-Present)

**Adjunct Professor**, UCLA SCHOOL OF LAW (2014-)

**Master Instructor**, DEPARTMENT OF REAL ESTATE. Currently among top-rated CALIFORNIA ASSOCIATION OF REALTORS instructors. Designated and authored specialty courses. (1987 - Present)

**Continuing Education Instructor**, RE/MAX OFFICES, DUANE GOMER SEMINARS, OLD REPUBLIC TITLE.

### **PROFESSIONAL MEMBERSHIP AND LEADERSHIP**

- **Member (and as previously noted, Supervising Senior Counsel)**, CALIFORNIA ASSOCIATION OF REALTORS (1984 - Present)
- **Member**, NATIONAL ASSOCIATION OF REALTORS. (1989 - Present)
- **Member**, PROFESSIONAL STANDARDS COMMITTEE, SAN FERNANDO VALLEY ASSOCIATION OF REALTORS. (1989 - 1991)
- **Member**, NATIONAL ASSOCIATION OF REAL ESTATE INSTRUCTORS.
- **Member**, SOUTHLAND ASSOCIATION OF REALTORS (1989 - Present)

## **PROFESSIONAL ACCOMPLISHMENTS:**

- **Faculty, Panelist**, CONTINUING EDUCATION OF THE BAR: “Preparing and Examining Expert Witnesses.”
- **Chairperson**, STATE BAR CONVENTION, Real Property Law Symposium, “Recent Developments in Real Property Law”, October 1996.
- **Interviewee**, KABC CHANNEL 7 NEWS’ Real Estate Home Ownership Update, February 2002, with correspondent Brian Jenkins.
- **Participant**, KFWB/UNION BANK SEMINAR - “Real Estate and the First Time Home Buyer”, June 2003.
- **Legal Editor** of comprehensive California Real Property Transaction Forms for PRODOC, INC., the Texas-based technology development firm currently spearheading legal software advancement and field implementation of automated form and electronic filing systems; providing such forms to California legal and real estate professionals specifically tailored to California law.
- **Winner**, “Distinguished Instructor Award”, 2011 UCLA Extension, selected from 2000 instructors.

## **EDUCATION**

**Juris Doctor**, 1983. Loyola Law School, Los Angeles

**Bachelor of Arts**, Political Science, 1978. University of California, Los Angeles

## **PUBLICATIONS**

Upon request. (1985 - Present)